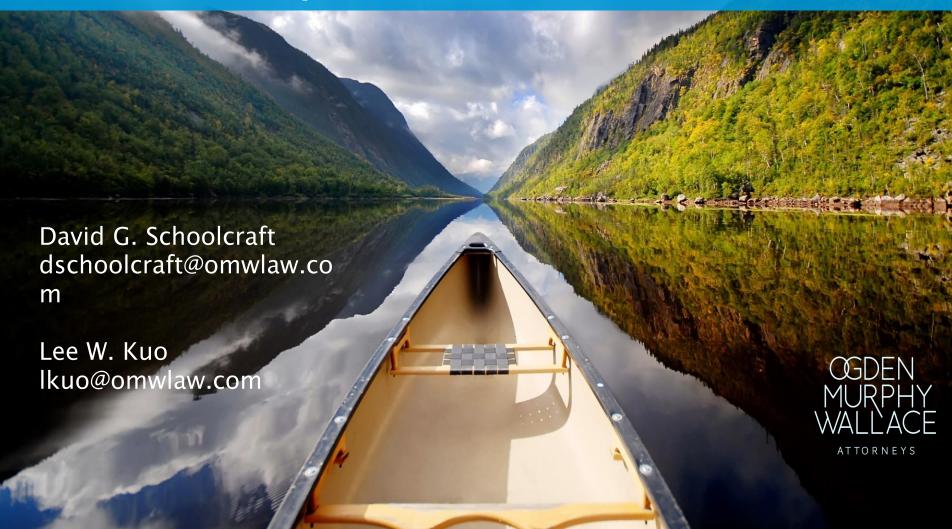
# How to Avoid Getting Sued by Your Cyber Risk Insurer





## Agenda

- I. The Cottage Health System story
- II. The rise of data breach risks in healthcare
- III.Cyber risk insurance -- what you need to know
- IV.Strategies for avoiding common pitfalls



# Learning Objectives

- Summarize lessons to be learned from the Columbia Casualty Company vs. Cottage Health System case
- Explain key components of a cyber risk insurance application and related policy provisions
- Identify methods to evaluate available coverage and ongoing operational requirements
- Illustrate common pitfalls that may void coverage
- Prepare attendees to develop an action plan to mitigate risks associated with data breach and cyber insurance







### The Good News



- Cyber Risk Policy in place
- Insurer funds \$4.125 million settlement



#### The Bad News

Matthew T. Walsh, Esq. (Bar No. 208169) CARROLL, McNULTY & KULL LLC 100 North Riverside Plaza, Suite 2100 Chicago, Illinois 60606 Telephone: (312) 800-5000 Facsimile: (312) 800-5010 Email: mwalsh@cmk.com Attorneys for Plaintiff COLUMBIA CASUALTY COMPANY UNITED STATES DISTRICT COURT FOR THE CENTRAL DISTRICT OF CALIFORNIA COLUMBIA CASUALTY COMPANY Case No.: 2:15-cv-03432 10 COMPLAINT FOR Plaintiff. DECLARATORY 11 JUDGMENT AND REIMBURSEMENT 12 OF DEFENSE AND SETTLEMENT COTTAGE HEALTH SYSTEM PAYMENTS 13 14 Plaintiff COLUMBIA CASUALTY COMPANY (hereinafter "Columbia") by and 15 through its attorneys, as and for Complaint against Defendant, hereby allege as follows: 16 17 INTRODUCTION 18 This is a Complaint for Declaratory Judgment pursuant to 28 U.S.C. § 2201 and 19 for Reimbursement of Defense and Settlement Payments made by Columbia on behalf of its 20 insured 21 22 This matter arises out of a data breach that resulted in the release of electronic 23 private healthcare patient information stored on network servers owned, maintained and/or 24 utilized by defendant COTTAGE HEALTH SYSTEM ("Cottage"). 25 Cottage operates a network of hospitals located in Southern California. 26 including Santa Barbara Cottage Hospital, Goleta Valley Cottage Hospital and Santa Ynez 27 Valley Cottage Hospital (collectively, the "Hospitals.") COMPLAINT FOR DECLARATORY JUDGMENT AND REIMBURSEMENT

- Insurer sues Hospital for \$4.125 million <u>plus</u> attorneys' fees
- Alleges that hospital failed to take reasonable steps to protect data

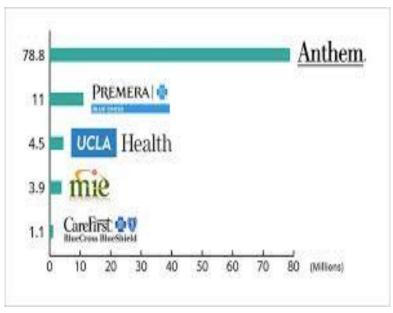


# Et tu, Brute?





### Data Breach Risks



Source: ObserveIT, 2015

- Pace of data breaches in health care is accelerating
- No such thing as 100% data security
- Not a question of "if" but "when" will a breach occur



# Risk Management Strategies

- 1.Prepare
- 2.Reserve
- 3.Insure



#### As Cyber Concerns Broaden, Insurance Purchases Rise

November 18, 2015

Tom Reagan

Cyber Practice leader, Financial and Professional Products Specialty Practice at Marsh



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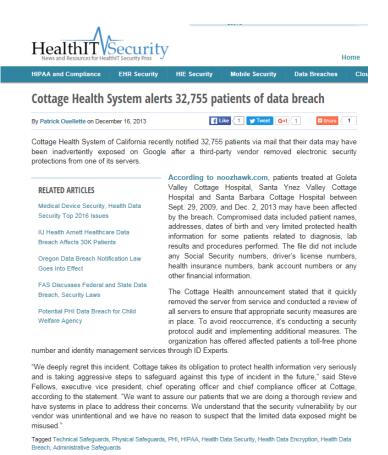
Cyber attacks are escalating in their frequency and intensity and pose a growing threat to the business community as well as the national security of countries. High-profile cyber incidents in 2014 reflected the expanding spectrum of cyber threats, from point-of-sale (POS) breaches against customer accounts to targeted denial-of-service (DoS) attacks meant to disable a company's network. Businesses in ever-greater numbers sought financial protection through insurance, buying coverage for losses from data breaches and business outages.

Analysts at the National Cybersecurity & Communications Integration Center (WCDC) prepare for Cyber Storm III, a

- Emerging market
- Forms not standardized
- Premiums and coverage variable
- Brokers range of understanding



# The Cottage Health System Case



- Cottage hired a vendor to handle certain data including PHI
- Vendor placed data on unprotected servers accessible online
- Incident resulted in breach notifications sent to 32,755 patients
- Class action lawsuit against Cottage followed



# Insurer invokes the "Mistake Exclusion"



- Failure to maintain adequate security safeguards
- Case of first impression for cyber risk policies
- Insurer asserts the "Misrepresentation Defense"
  - Omissions or misrepresentations in the application render the policy null and void

#### Lessons Learned



Review and negotiate policy terms



#### Lessons Learned



Respond to policy application questions with great care



#### Lessons Learned



Maintain industry standard security practices and demand the same of your vendors

